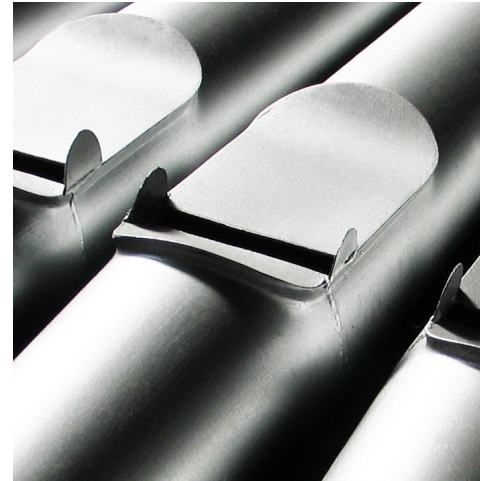


HUMAN RESOURCES **RECRUITMENT**



Key Benefits

- HRM Suite
- Multiple Uses
- Positions
- Applicants
- Recruitment Process
- Interview Schedule
- Attachments
- Billing
- Managing Costs



Greentree® Recruitment

Successful organisations are a product of their people. It has long been understood that one's "human capital" is the most significant component of almost all organisations. The Recruitment for Greentree module manages the process of attracting, assessing and recruiting the best talent available, allowing you to maintain your competitive edge.

HRM Suite

Recruitment forms an integral component of the Human Resource Management suite within Greentree. Recruitment is tightly integrated to other Greentree modules, meaning data need only be entered once and the integrity of that data is maintained across the entire system.

Multiple Uses

Greentree's Recruitment module is an effective solution for organisations that conduct their own internal recruitment processes, or for specialist recruitment agencies. The module provides the tools to manage each recruitment process, but, importantly, the integration to Greentree Financials also handles any billing requirements and manages costs you may have incurred as a result of the recruitment process.

Positions

The Recruitment module is driven by the concept of a position. A position describes a specific role within your organisation, including the functions that role must perform, the job description, certifications and other requirements. A full history is retained by Greentree of all

present and past people who have held a position. A position can define a role to be held by only one person at a time, or, by multiple people, where a number of identical positions are managed as a whole. One of the unique features of Greentree's recruitment is the ability to define and record job sharing, which has become a popular part of the employment landscape.

Applicants

Greentree maintains a complete database of applicants, which allows you to record all of the relevant details. Information such as CV, employment history, education and certifications can be recorded against an applicant, and all documents and resumes can be electronically attached to the applicant's record. You can also add custom fields to record information pertinent to your own specific requirements. A powerful search engine allows you to scan your database to locate relevant people when required.

An applicant can be an internal person, already employed by your organisation, or a person outside the business. All of the information previously collected in HRM relating to



"Very, very integrated!"



an existing employee is carried through to Recruitment, such as certification, training, education etc. Of course, provision for the same information is provided for external candidates, and retained if the candidate is successful and the automatic 'Convert to Employee' functionality is utilised.

Recruitment Process

When a position is created or vacated, a recruitment process can be initiated. A recruitment process can either be a predefined procedure that governs how a position is to be filled, or a flexible process tailored to the unique position. An unlimited number of stages can be defined during a recruitment process, including stages such as advertising, first and second round interviews, short listing, medical examinations or reference checking etc.

Recruitment stages are incredibly useful as they facilitate, control and enforce adherence to the business's recruitment procedures. At every stage, a full cross-referencing of each applicant is retained, providing both an in depth audit trail, as well as a powerful management tool. Information such as interview notes can be stored for each

candidate, and electronic filing of documents provides a mechanism for keeping all records in one place throughout the recruitment process.

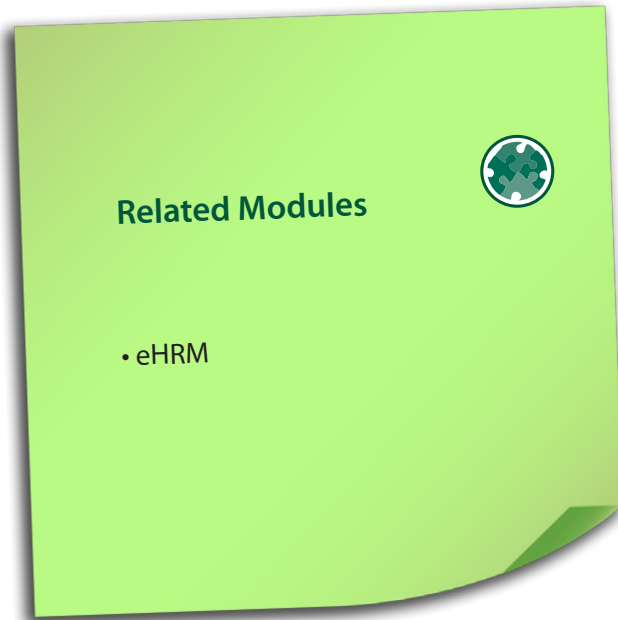
Applications can be recorded from your applicant database, as well as from your current and former employee database. When an applicant is successful, they can automatically be converted from your application database to become a current employee, without re-keying of data.

Automated mail merge and bulk email facilities, allow for full automation of communication, from acknowledgements of applications through to advice for both successful and unsuccessful applicants.

Interview Schedule

Each interview can be assigned to multiple people, both internal staff as well as external contacts in your database. The Recruitment module provides a schedule for each interviewer, and provides an infrastructure to methodically record the outcome of each interview.





Attachments

Like all Greentree modules, users can attach any file to the Recruitment records. This functionality is particularly important in the Recruitment module, as it allows users to attach all of the relevant documentation such as copies of resumes, certificates, licences and countless other important document types to the records in the central Greentree database.

Billing

When used by either an internal personnel department that on charges it's costs, or a recruitment agency, Greentree can manage the financial process, so that disbursements such as advertising can be on-charged, and fees for services billed, whether they be success based, fixed fee or actual time based.

Managing Costs

With any recruitment process, there are always costs involved. They could include advertising, recruitment fees, medical examinations or internal labour costs. Greentree allows you to track all of these costs, to both document and manage your costs.

CLIENT SPOTLIGHT: Ivoclar Vivadent



What began in Zurich over 80 years ago with the production of artificial ceramic teeth has evolved into a leading international company with a comprehensive product portfolio.

Ivoclar Vivadent AG is an innovative enterprise with one of the largest Research & Development centres in the dental industry. Global orientation, local presence - as a global player, the company is present in almost all the markets in the world with its own subsidiaries in 19 countries. Europe and North America are the core markets of the privately-owned enterprise, but increased attention will be given to Asia and Latin America in the future, so that people around the world can benefit from the developments of modern dental medicine.

For more information:
www.ivoclarvivadent.co.nz



"Very, very powerful!"



“Very, very integrated!”

Greentree is modular, with all business functions totally integrated. This provides you with a wide variety of modules and sub-modules that afford options rarely found in other packages. You purchase the pieces that you need, effectively matching the system to fit your business. Choose from: Financials, Job Costing, Supply Chain & Distribution, Manufacturing, Human Resources, Customer Relationship Management (CRM), Service & Asset Management, Business Intelligence, Retail, Workflow-Business Process Management and eBusiness.

Greentree is a **flexible** solution, readily adapting across a broad range of industries and business types. Businesses are provided with a **powerful**, extremely cost-effective system that has consistently proven itself capable of managing change and growing business potential.

With simple, smart thinking at your fingertips, Greentree provides the ultimate seamless business-building environment. Exploit its accuracy in business metrics, challenge its capability to deliver empowering information. Rely on the one highly **responsive** solution to efficiently streamline your internal processes resulting in increased manageability and productivity across all areas of your enterprise.

What’s the difference to any other software solution? Greentree is the most responsive business software product available, providing a source of competitive advantage to help you drive your business to the next level!

